

Melco Group Intl., Inc.

From: <support@melcogroup.com>
Date: Thursday, April 21, 2016 11:30 AM
To: "MGI,Inc. / Support" <support@melcogroup.com>
Subject: Solas update No.2

4/21/2016

TO : Mgi,Inc. / Support

FM : support@melcogroup.com

SUB: Solas update to previous April 12 email memorandum

On April 12th we sent out an email with a link to a JOC news article dealing with INTTRA eVGM and CargoSmart VGM platform solution. Portions highlighted at end of this email / below for your reference.

We have received multiple emails commenting on these initiatives. Subsequently we made contact with our INTTRA contacts trying to determine just exactly it is our clients would or us as a software development company could do to be part of this effort.

Some of the documentation we received i.e.: 18+ page contract initiative and similar Power Point documentation are confidential so we are not at liberty to discuss it. However this is the skinny of it.

1. "You" as a Freight Forwarder can sign up to their platform.
2. Some data would have to be entered like Carrier, Container Number, etc. Sample screen below
3. There will be charges not matter what! Believe forty cents (.40) or even fifty cents per container. **That is a minimum.**
4. There is some verbosity about being responsible for taxes, VAT, other excise taxes and so on...

For a Developer such as 'us' an initial charge of Three Thousand dollars. This would provide technical details for Edi X.12. Of course, we would need to code all this, test it etc. I can tell you that our programming costs can get very expensive REAL FAST!! They also would accept Xml. Hey we can do either BUT the issue is this:

The Fees do not include, and to the extent applicable, **Melco Group shall be responsible for any sales, excise, use, value added, utility or other similar taxes.** Invoicing shall be issued on a quarterly basis per usage. All invoices are due and payable within thirty (30) days of the date of invoice.

eVGM Online – Workflow (Prototype Only)

Language: English Support Administration John Smith

INTTRA Plan Book Document Track Analyze

1 Create eVGM 2 Review eVGM 3 eVGM Submitted

Create eVGM Need eVGM Help?

eVGM Submitter: ABC Company

Transaction(s) * Required Field

1. *Carrier *Container Number *Carrier Shipment Reference

Select One Enter Number... Booking # Enter Reference...

*Verification Signature *Verification Date *Verified Gross Mass

Enter Name... (i.e., JOHN DOE) 02-Feb-2016 Enter Weight... Kgs

Weight Determination Date dd-mmm-yyyy

+ Add References + Add Scale + Add Audit

1 + -

Continue to Review Submit eVGM

This is about as much as we can comment / share with you at present. Seems that the world is getting more and more complicated 'all' the time. Things 'roll' down hill for sure and seems to us that somehow, some industries are in the hunt of more 'revenue'. Airlines charging you for 'snacks, pillows & bags' unless you fly with SW Airlines. What can we say?

Thank you for being our friends and client!!!

If you require assistance do not hesitate to contact us.

Kindest regards,

Erwin Melzer

Melco Group Intl., Inc.

<http://www.melcogroup.com/>

<http://www.oasis-web.net/>

support@melcogroup.com

sales@melcogroup.com

1.504.455.3605 24/7 Fax Line

Support? <http://www.melcogroup.com/customer.htm>

http://www.oasis-web.net/UK/legal_mentions.html

OASIS 'Ocean Air Shipping Information System' - Celebrating our 28th Year of service & support to the International Freight Forwarding and Logistics community...

4/12/2016

TO : TO OASIS Client site installations

FM : wmailto:|E4EE5815-B522-46A7-9756-3DA65F6F5956|mid://00001795!/x-usc:mailto:support@melcogroup.com

MGI Note: Consider registering to <http://www.joc.com/> to access a wealth of Industry information.

CargoSmart gets on the electronic VGM solution platform

Greg Knowler, Senior Asia Editor | Apr 12, 2016 6:04AM EDT

CargoSmart has joined global shipping platform Intra to offer shippers an online container weight submission solution to help the industry comply with an amendment to the International Maritime Organization's Safety of Life at Sea convention.

Under the SOLAS amendment, shippers across the world will be required from July 1 to provide a verified gross mass of each export container, including the cargo contents and the weight of the container, before it will be cleared for loading on a vessel.